



March 7, 2022 Presenters

DAITO USA

Daito Seiki Co., Ltd. was founded in 1959, in the City of Amagasaki in Japan. Daito equipment is built to the highest quality standards available today. Daito is the leading manufacturer for innovative equipment for the structural steel fabricator. With high-speed carbide drilling machines, 8 axis plasma robot's and the all NEW DCM1000 Multi-Tasking carbide drilling, layout marking and plasma robot combination machine Daito is revolutionizing the way fabricators see equipment.



Christian Prouty is the national sales manager at Daito USA, and has been with the company for over 20 years. In addition, Christina has over 26 years of experience working in the machine tool industry, and began his career at Yamazen Inc. as a service engineer before moving into sales. His educational background includes studies in electronics and hydraulics. Chris currently resides in the Chicago area with his family and is a proud Dad to two young daughters and a new baby boy.

FICEP CORPORATION

Ficep S.p.A. was founded by the family of the present owners in 1930. For over 90+ years the company has grown from a manufacturer of manual machines to be the leader of the most advanced CNC machine tool technologies in the steel construction industry.

In October of 2002 Ficep S.p.A. founded a new subsidiary, Ficep Corporation, to address the sales and service requirements of North America. Since the beginning, Ficep Corporation, based in Forest Hill, Maryland had sold hundreds of CNC lines in North America. This subsidiary is engaged in the manufacturing, sales, and service of new Ficep equipment. It also contains our spare part inventory, Tech Support Team, and Ficep CNC equipment under power for customer training and product demonstration.

Andy Overton

Has been working in the bridge and structural steel industry for the past 30 years, 18 years with FICEP in various positions within the worldwide group and the last 7 years as VP of Sales with FICEP Corporation in North America.

PEDDINGHAUS CORPORATION

Peddinghaus produces the toughest steel fabrication technology in the world. Every hand-assembled machine is the gold standard for what structural steel fabrication equipment should be. We understand that our machines are more than just a tool for our customers, it's the lifeblood of their company. We dedicate ourselves to working closely with fabricators throughout every step of their Peddinghaus experience - because when they succeed, we succeed together.



Elliott Bass

As a Peddinghaus Sales Manager, Elliott Bass provides structural steel fabrication solutions to firms across the East Coast. Elliott has over 15 years of Peddinghaus experience where he's climbed through the ranks of inside sales and systems layout engineering, landing him his current role in sales. His previous positions at the company have allowed him to build up an extensive knowledge of CNC equipment down to the component level. By regularly visiting his customers' facilities, evaluating their processes, layouts and current technology, Elliott takes pride in advising the most efficient and profitable solutions.



Henry Peddinghaus

Peddinghaus Sales has eagerly welcomed a close member of the family to the team, **Henry Peddinghaus**. With a lifetime of knowledge about the core principles of steel construction and structural fabrication passed down to him by his father and grandfather, steel runs deep through Henry's veins. Working above and beyond expectations to help Peddinghaus partners succeed remains his number one priority. As the next generation of Peddinghaus sales, Henry looks forward to establishing himself in the industry wherever and whenever duty calls.

VOORTMAN USA CORPORATION

Voortman Steel Machinery started manufacturing steel processing machinery in 1970. Voortman's maintains three strategic pillars - Automation, Output Maximization and Customer Service. Each steel processing machine, whether it is a shotblaster, beam line, angleline, plate processor or automatic welding system must have the highest level of automation to reduce labor. Automation leads to insight in to the machineries behavior, giving more and more information on the systems efficiencies. Finally, Customer Service is key in maintaining the most automated, high put systems available. The Voortman customer service teams is constantly growing and we have some big plans to announce to the North American market soon.



Ben Morrall – Vice President Sales of Voortman USA Corporation.

I was born into a family involved in the structural steel industry in the United Kingdom. I started working in a machinery building factory as a teenager when my family was transplanted to the USA.

I joined the Voortman team in 2010. I have assisted in most aspects of the Voortman USA daily operations, handling basic technical support, parts, administration and sales. Voortman's steady growth and well organized global support team has enabled me to focus on national sales to further

the Voortman reputation as global leader of automated structural processing machinery and a support system to back it up.



Drew Van Werden

I have been providing automated solutions in the structural steel fabrication industry since 2001. Currently I serve as territory manager for Voortman USA in the Midwest and Northwest United States.

Voortman has increasingly become the leading automated solution for steel processing in North America and Europe, where productivity through technology, customer support and innovation is our mission..